

EXERCISE

Performance Management

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STARBUCKS



- 1) Please prepare a quick financial overview a bout Starbucks from 2010 till 2020, including Key Financial and Non-Financial Indicators.
- 2) Please look at the following website

https://stories.starbucks.com/press/2018/starbucks-2018-investor-conference/

Please spot and evaluate the growth initiatives of Starbucks presented at the 2018 conference.

3) Look at the Annual Report of 2020: https://materials.proxyvote.com/Approved/85 5244/20210108/AR 453039.PDF

Did the company live up to its expectations? How did it get out of the Corona year 2020?

4) Look at the Proxy presentation: https://materials.proxyvote.com/Approved/85 5244/20210108/OTHER 457202.PDF

What is Starbucks eager to communicate?

Total prep time: 60 minutes. Please prepare a presentation with up to four content slides. Use visualisations and storytelling with numbers instead of drowning your audience with tables. Each group will have up to five minutes for presentation.